

Message Text

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ORIGIN EB-11

INFO OCT-01 EUR-25 NEA-10 ISO-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 SSO-00 INRE-00

SS-20 NSC-10 NSCE-00 L-03 /100 R

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O P 071719Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY BONN IMMEDIATE

AMEMBASSY LONDON IMMEDIATE

INFO AMEMBASSY PARIS PRIORITY

AMEMBASSY BRUSSELS PRIORITY

AMEMBASSY THE HAGUE PRIORITY

AMEMBASSY BERN PRIORITY

AMEMBASSY DUBLIN PRIORITY

AMEMBASSY MADRID PRIORITY

AMEMBASSY ROME PRIORITY

AMEMBASSY STOCKHOLM PRIORITY

AMEMBASSY COPENHAGEN PRIORITY

AMEMBASSY OSLO PRIORITY

AMEMBASSY ATHENS PRIORITY

AMEMBASSY LISBON PRIORITY

AMEMBASSY OTTAWA PRIORITY

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E.O. 11652: N/A

TAGS: ETRN, GW, UK

SUBJECT: CIVAIR - NEW IATA PROPOSAL ON NORTH ATLANTIC

FARES

REF : STATE 232665; LONDON 14215 (NOTAL)

1. CAB INFORMED THAT IATA, AT CONFERENCE CONVENED AT
LONDON DECEMBER 5 TO DEAL WITH POSITION ON NORTH ATLANTIC

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FARE PACKAGE TAKEN BY CAB IN ORDERS DESCRIBED REFTTEL,

HAS REACHED DECISION ON FOLLOWING: KEEP STATUS QUO ON NORMAL ECONOMY; INCREASE 22-45 DAY EXCURSION BY 5 DOLLARS WINTER, 7 DOLLARS SHOULDER AND 9 DOLLARS PEAK; INCREASE AFFINITY GROUP FARE BY 7 DOLLARS SHOULDER AND 9 DOLLARS PEAK, AND DROP YOUTH FARE. IATA NOW CONDUCTING MAIL VOTE WITH A VIEW TO COMPLETING AGREEMENT ON NORTH ATLANTIC FARES FOR EFFECT JANUARY 1, 1974. USG PLEASED BY THIS EVIDENCE OF IATA'S ABILITY TO HANDLE THIS IMPORTANT MATTER EXPEDITIOUSLY.

2. CAB PLANS, AS SOON AS IT IS FORMALLY INFORMED OF NEW IATA AGREEMENT, TO SOLICIT COMMENTS AND ISSUE ITS FINAL DECISION IN TIME TO PERMIT FILING OF TARIFFS (ON SHORT NOTICE) FOR EFFECT FROM JANUARY 1, ASSUMING IATA MAIL VOTE PROCEDURE COMPLETED BY DECEMBER 11, WHICH WE UNDERSTAND IS IATA PLAN.

3. ACTION REQUESTED: A. FOR BONN - CAB UNDERSTANDS LUFTHANSA HAS VOICED OBJECTIONS TO MAIL VOTE PACKAGE LARGELY ON OBJECTIONS IT ANTICIPATES FROM FRG. IF EMBASSY BELIEVES USEFUL, SUGGEST YOU PASS TO FRG GIST PARAS 1 AND 2 AND OUR UNDERSTANDING INTERNATIONAL CONSENSUS APPEARS TO HAVE FORMED. B. FOR LONDON - IF YOU BELIEVE DESIRABLE, YOU MAY INFORM COLGATE THAT IT NOW APPEARS THAT IATA ACTION MAY HAVE MOOTED THE NEED FOR US-UK UNDERSTANDING ON THIS ISSUE. C. INFO ADDRESSEES MAY ALSO PASS GIST PARAS 1 AND 2 TO HOST GOVERNMENTS. KISSINGER

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